



# HOW TO GET THE RIGHT FOOT IN

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# WHAT IS COMMITMENT ?



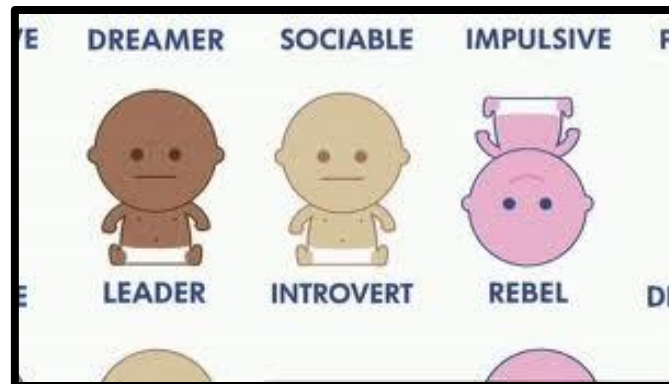
Is it a painful or helpful  
behavior?



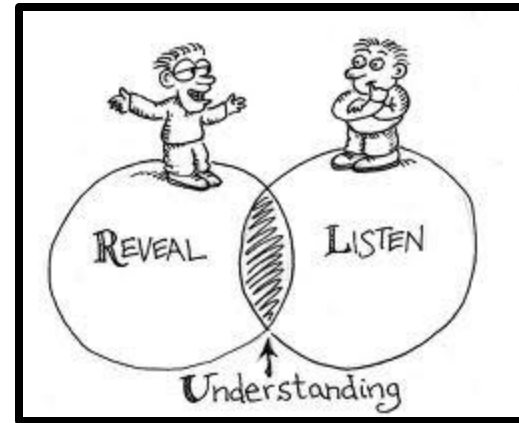
# UNDERSTAND PEOPLE



*Any cultural difference?.*



# TALK AND LISTEN



Is it a one sided conversation?

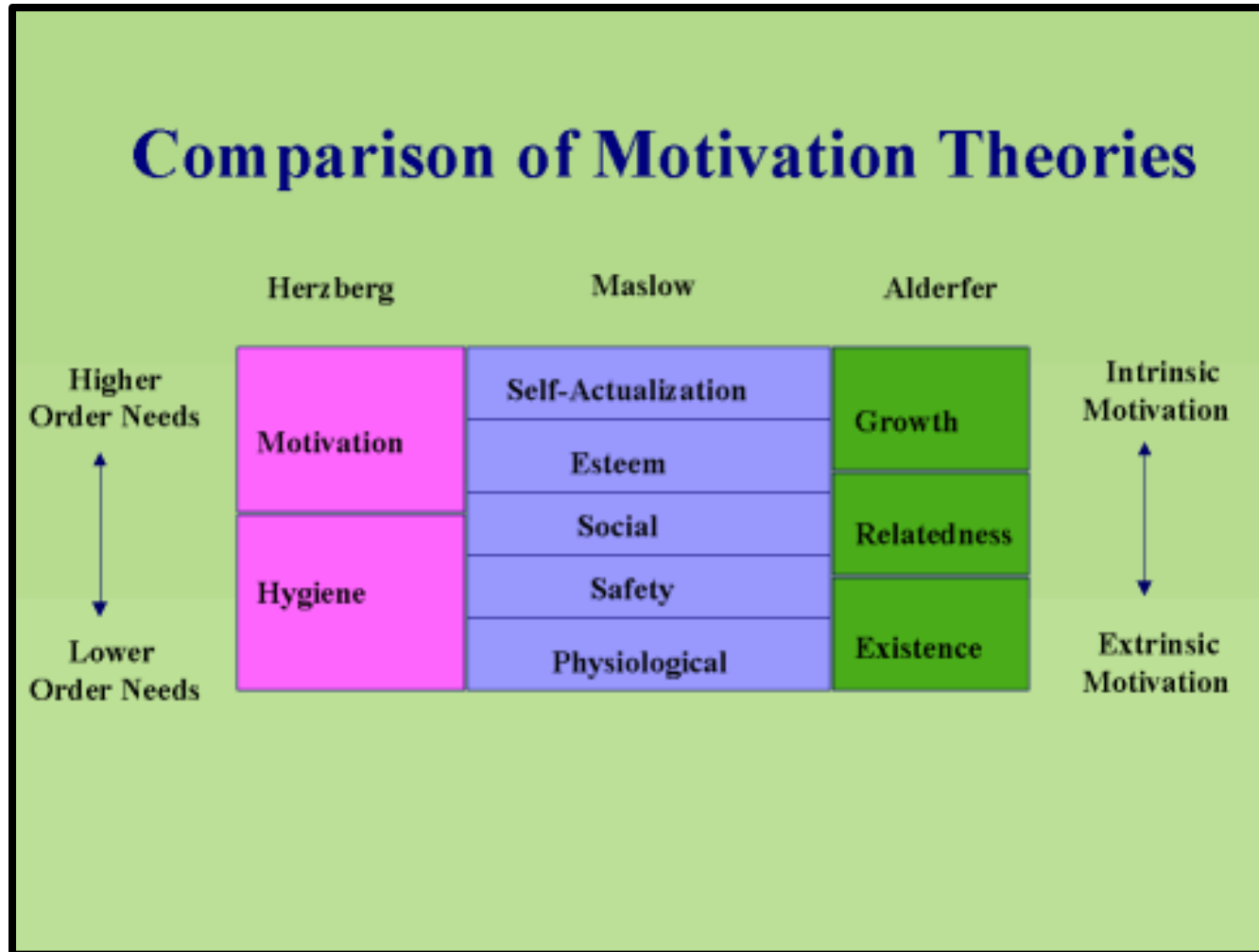
# MOTIVATION BEHIND THE EXCITEMENT



Everybody tuned to WIITFM



# THEORY



# ON BOARDING



Smooth Transition experience  
is of course everlasting  
experiences

# LEADING



Leader Should have the gut to  
stand out in the crowd  
Having first follower is the key  
Without first follower no leader  
is formed





# MONITORING



*Need to keep an eye on how  
the instructions were followed  
Any Corrections needed?*



# COACHING



Remember Phil?



# MENTORING



*How is mentoring different  
from coaching?*



# REWARDING



Why do we reward people?  
How and When we reward  
people?



# SHOW THE BIG PICTURE

Let the people see the big picture  
Enjoy it and engrave in their mind



# LET THEM GROW



*If you want to go fast, go alone.  
If you want to go far, go together.*

Patricia Quigley Stonesifer,  
Chair, Smithsonian Regents and former  
president of Bill and Melinda Gates Foundation

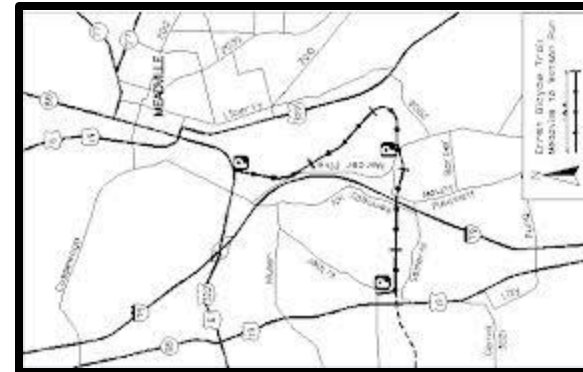
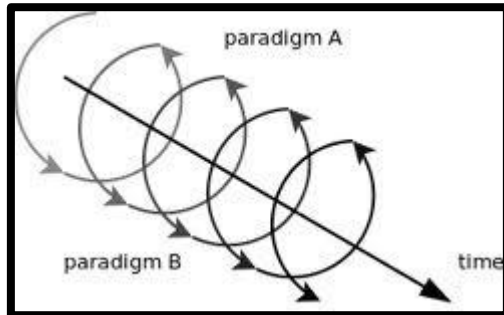
# WATCH FROM OUTSIDE



Let them fly freely and have a string to correct the flight



# REPEAT CYCLE



Be Patient!

It Takes time but we reach there eventually







**YOUR FEEDBACK IS VERY IMPORTANT**

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